



Nearshore SAP®

the **slightly different** concept for

- The development of your SAP requirements
- An Application Management, which is affordable

Development in Nearshore

Development tasks can be conducted starting from a 15 man-day effort volume in Nearshore. abat offers this service for an attractive hourly wage rate corresponding to effort or for a fixed price.

The Application Management from abat guarantees the seamless function of your business processes for a monthly fixed price fee.

Our customers and partners benefit from our 100,000 project days worth of experience in international SAP introductions and integrations.

By Nearshore abat means the assignment of highly qualified German consultants and developers at the customer's site. They record the requirements, create the business/technical concept, test the solution, implement it into the customer's system and do all the communication with the customer's employees. Only the programming itself is done by our subsidiary company BelAbat in Minsk (White Russia), which is led by abat like an external communication department. The whole communication with the developers is done by abat's employees from Germany. **Our customers don't get in touch with the Offshore part of their development tasks** – but still benefit from the enormous price advantage this mixed calculation offers. Dependent upon the relation of work on site and offshore work, hourly wage rates lie between 25.00 € and 45.00 €.

Application Management

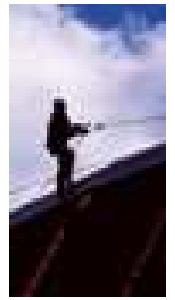
For many companies an external Helpline, which **really** knows the specific company's SAP systems and processes, would be an essential improvement in the area of support. Thereby we not only discuss potential program errors but other cases too, such as a customer's employee searching for a solution regarding problems with SAP processes – a real Helpline.

For an Application Management capable of guaranteeing seamless processes within a company, a Helpline assigned with consultants, who dispose of extensive knowledge of SAP systems and the customer's business processes, is obligatory – available at the customer's business times, in which these tasks might occur (up to 24/7).

To meet all these requirements, the helpline consultants not only have to be SAP software experts but they also have to be familiarized with the customer's system environment and business processes. After doing so, exactly these consultants will be the customer's contact person on the Helpline.

Of course these requirements can be met - at German wage rates however, for costs disproportional to the benefit. For these tasks, abat offers its subsidiary's employees from BelAbat and thereby creates a price calculation, which is very attractive in relation to the benefit. In this case our German-speaking employees at Minsk are reachable via a Bremen phone number as a direct contact person – however, a mixed calculation, including a German employee on site working on or transferring customer requests, is possible, if the amount of needed support calls for it.

abat provides the Application Management for a monthly flat rate. Duration of the necessary practice at the customer, amount of the departments in need of consultancy and the time window for the Helpline determine the corresponding price. **Talk to us – we gladly create an offer without engagement for you.**



Our office site at Minsk is reachable via our modern VoIP-phone system at Bremen. Additionally, all employees at Minsk have access to our Bremen network, which is linked with our customers' systems, mostly through a VPN-channel. However, other dial-ins are possible as well.

Are you looking for a high performance partner who can offer you project management, conception and realization in one? With abat, you are in the right place.

Our service is called the "Full Service" – everything from one service provider.

TECHNOLOGIEFOKUS

abat AG
Admiralstr. 54

28215 Bremen
0421 - 43046 - 0



AG