



SAP introduction

One must confront every challenge with patience, persistence and, above all, a gentle voice.

Thomas Jefferson

An investment that pays

As your competent partner, abat supports you in developing optimal and future-orientated system strategies and converting them into tailored solutions.

Our customers and partners benefit from our 100,000 project days worth of experience in international SAP introductions and integrations.

The focus of our services is the introduction of SAP R/3 systems. We use the "best practice" processes of the SAP systems. Add-ons are implemented when essential process requirements do not permit any other solution.

Our procedures are based on our introduction method progress, which supplements the SAP ASAP procedure model. First of all, we develop an R/3 introduction project optimally tailored to your company based on the aims you have defined. Our experienced SAP consultants will already support you during the offer phase. They will create a project proposal based on your budget and the effective dates with the support of our proven methodical procedural model.

Our process knowledge of the automotive industry, ship construction, logistics services and food industry allows us to rapidly assess technical operations and system conditions and to match them with the options in the SAP system. Our project proposal provides you with the necessary transparency over the resources, time and money required for the introduction project.

Whether our customers decide to go for a "wall to wall" introduction or want the partial introduction of additional SAP system functionalities across the whole company – abat offers them customized solutions.

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The method

Our comprehensive procedural model, in combination with ASAP, total project documentation and efficient project management are integrated components of our concept. The project teams are formed from the employees of our customers and our SAP consultants and are managed by project leaders with experience in many successful SAP projects. The selection of our consultancy team is based on the project requirements derived from the customer specifications. Our consultants accompany the core team of our customers during the business administration analysis of the processes. We will guide and accompany you through the inclusion of the requirements in the SAP R/3 system, the system test, data migration from old systems, user training right up to "Go Live".

If extensions to the functionalities of the SAP system are necessary, experienced ABAP developers with detailed knowledge of the SAP R/3 data structures are available for our customers. These employees support our customers during the transfer of data from external systems, with single-use or permanent interfaces. At the end of the project, we turn the SAP R/3 system "productive", together with the carefully trained users of our customers. Of course, we will still be responsible for supporting the trouble-free operation of the system, even after the successful production start.

Our consultants remain available for our customers with regards to problems in updating the system with new releases or modifications following new business requirements.

abat emphasizes transparency and continuity in order to develop long term partnerships with our customers.

With our introduction method progress complementing ASAP by SAP, we will ensure your project success and create our project proposal: resources, time and costs will thereby remain transparent at all times.

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