



# Process Consultancy

## Automotive

Manufacturer, supplier or logistics service provider -

abat is the branch expert for your company.

## The market situation

Your customers expect constantly improved products and services, together with constantly increasing model variety, at ever-shorter intervals. This wipes out the classic company borders. Only the company that can optimally design their logistics chain with value creation can ensure themselves decisive competitive advantages.

## The task

An innovative company must today develop new ways of looking at their own information structures. This includes seeing the in-house procedures as a part of a global and heterogeneous information network. The in-house core competencies do not have to be adapted to fit a super-ordinate structure. Instead, information interfaces have to be created that allow in-house processes to function without difficulty.

## The competence

Our consultants come directly from your branch. They have gained their knowledge of the process through long-term practical experience.

This branch knowledge enables us to support you optimally in the development of solutions. Whether the aims are lower stocks with higher delivery readiness or shorter lead times with higher capacity utilization – our consultants support you expertly. We discuss and consult joint strategies with you and help you in the development and implementation of concepts.

As a competent partner in the automotive sector, abat supports both medium-sized and larger companies in developing optimal and future-orientated strategies and implementing them through tailored solutions.

abat AG is one of the leading SAP consultancy houses in Germany in the automotive branch.

Our customers and partners benefit from our 100,000 project days worth of experience in international SAP introductions and integrations within the automotive industry.

**BRANCH FOCUS**



## The service

Because change processes cannot be dealt just with know-how and procedure instructions, new strategies require more efficient working methods and changes to procedural and structural organization. Supporting measures are also required at all “logistic levels” of the organization.

Our process know-how combined with our expertise in the latest technologies such as SAP R/3, Internet and web-EDI provides our partners with a consultancy service that is unique in this respect.

Synergies created through the optimization of administration costs, cost reduction in material procurement, harmonization of business processes is the focus of our strategies.

Neutrality and competence in process evaluation ensure the high level of acceptance of our consultants by our business partners.

Trustworthiness, in-depth analysis of processes and the skill of conveying knowledge all ensure the success of our projects.

Our process knowledge of the automotive industry allows us to rapidly assess technical operations and system conditions. We are calculable: Offers, costs, project development – all areas are openly communicated by us.

abat implements Internet integration with your processes: Analysis, concept, realization, linking with market places, eProcurement, ENX, etc.

At the beginning is the idea. This idea develops into a vision. To meet this vision, we put our customers at the center of our business – all the time.

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abat AG  
Admiralstr. 54  
28215 Bremen  
0421 - 43046 - 0

